

## Allica

MBA partnered exclusively with Allica Bank to deliver their entire in-house software development agenda; the creation of a brand new team, using cutting edge techniques and technology to support the growth agenda of this genuinely innovative bank.

### SCOPE

To implement and execute a roadmap hiring plan to deliver to their talent agenda

Provision of market-mapping and insight to support hiring decision-making

Hiring of key SDLC talent for 6-month period

Deliver a cost-effective solution

### SOLUTION

Workshops and management meetings to educate and support hiring managers

Hire of on-site recruitment manager to support strategic talent agenda

Creation of a business project roadmap ensuring we could support a clear resource plan

Implementation of workflow and SLA structure

### RESULTS

12 key hires to the bank in a 6-month period

Average of 21-day time to offer

40% rate card cost reduction

Successful and on-time delivery of web and mobile development teams

Chloe has been great to work with, supporting my recruitment activities. She took the time to really understand not only the core skills that I was looking for but also the cultural fit of the individuals. This resulted in the right calibre of candidate coming through to interview stages and in many cases joining my team. Great work.

**18**  
**KEY HIRES**  
  
**IN A 6 MONTH PERIOD**

  
**COST REDUCTION**  
**40%**

  
**21-DAY**  
**TIME TO OFFER**